



Tip of the Spear Ministries
Income Statement
for the period of 01/01/2023 to 12/31/2023

Account Number	Account Name	Amount
Income		
4010	Contributions Income	\$220,543.43
4910	Interest Earned	\$40.80
4920	Investment gain/loss	\$793.85
4990	Misc. Revenue	\$749.37
4110	All Tribes	\$1,445.67
4120	Anniversary	\$7,788.96
4140	Start the Fire	\$4,810.00
4150	Carry the Fire	\$7,126.02
4155	Warrior-Princess Campout	\$260.45
4210	Apparel	\$44,883.30
4410	Podcast	\$2,863.61
4440	Rental Income	\$750.00
4510	Refunds for returns to merchants	\$2,906.97
Total Income		\$294,962.43
Expense		
5020	Workout Equipment	\$3,012.57
5025	Medical Equipment	\$1,750.99
5040	Patch	\$3,037.33
5050	Trailer	\$10,111.88
5090	Other Tribe Expenses	\$196.03
5110	Marketing	\$32,614.37
5130	Tribe Supplies	\$5,482.05
5135	Wristbands	\$2,230.00
5136	Challenge Coins	\$4,850.00
5137	Podcast equipment purchases	\$4,101.06
5140	Brochures	\$849.26
5150	Merchandise	\$52,527.39
5160	Shipping	\$5,502.79
5170	Donations/gifts	\$2,365.86
5195	Men's Alliance cards	\$3,733.13
5196	Men's Alliance Decals	\$6,677.13
5230	Coffee	\$3,810.17
5290	Other Merchandise Purchases for Sale	\$350.00
5310	Venue	\$1,620.00
5320	Food and Beverages	\$8,269.70
5330	Event Supplies	\$2,327.17
5390	Other Event Expenses (gift cards and gifts)	\$1,321.76
6020	Legal/Consulting Fees	\$3,215.00
6030	Banking Fees	\$2,224.99
6040	Office Supplies	\$268.42
6050	Travel	\$178.00
6060	Board/Leadership Team	\$1,667.69
6065	Director Fees	\$11,250.00

Account Number	Account Name	Amount
6070	Headquarters	\$1,259.41
6075	Rent for Office Space	\$5,000.00
6080	Technology and Website expenses	\$3,337.07
6090	Other Administrative Expenses	\$25.00
7000	Insurance	\$2,747.67
8090	Other Expenses	\$14,944.75
Total Expense		\$202,858.64
Net Income (Loss)		\$92,103.79