



Tip of the Spear Ministries
Income Statement
for the period of 01/01/2025 to 12/31/2025

Account Number	Account Name	Amount
Income		
4010	Contributions Revenue	\$519,935.97
4030	Qualified Sponsorship from Businesses	\$103,371.21
4040	Contributions in Kind	\$106,495.32
4910	Interest Earned	\$0.06
4911	Credit Card Rebates	\$1,097.49
4920	Investment gain/loss	\$666.65
4930	Dividend Income	\$9,538.89
4995	Royalty Revenue	\$1,392.21
4996	Speaker Fee Revenue	\$2,145.42
4121	Raffle and Auction	\$34,733.02
4160	Experiences Revenue	\$117,191.69
4161	Online Ambassador Training	\$740.86
4210	Merchandise Revenue	\$280,439.40
4610	Podcast Advertising Revenue	\$13,550.00
4611	Podcast Revenue (Monetized)	\$517.32
4700	Battlefield Coaching Revenue	\$1,862.83
Total Income		\$1,193,678.34
Expense		
5020	Workout Equipment	\$8,809.73
5050	Large Equipment	\$7,547.19
5080	Tribe Supplies	\$31,244.60
5090	Other Tribe Expenses	\$30,390.03
5110	Marketing	\$56,750.74
5125	Marketing at Events	\$36,946.60
5135	Wristbands	\$750.00
5140	Brochures	\$90.10
5150	Merchandise	\$1,528.58
5170	Donations/gifts	\$1,092.87
5180	Donor expenses	\$20,820.78
5195	Men's Alliance cards	\$177.54
5196	Men's Alliance Decals	\$1,485.00
5205	Cost of Goods Sold - Merchandise	\$204,799.03
5206	Shipping	\$28,097.08
5207	Mailing Supplies	\$3,145.21
5208	Sales Tax	\$6,950.69
5209	Merchandise Fulfillment	\$1,936.99
5310	Venue	\$30,120.20
5320	Food and Beverages	\$54,527.62
5330	Event and Experience Supplies	\$28,699.40
5331	Experience Mgt Fees	\$42,000.00
5340	Speaker Fees	\$18,482.39
5350	CTF/Patch Cadre Expenses	\$28,640.42
5360	Other Event and Experience Expenses	\$23,288.67
5410	Podcast Production	\$60,044.17
5420	Podcast equipment purchases	\$5,864.84
6000	Payroll	\$286,573.91
6001	Payroll Taxes	\$24,574.30
6002	Payroll Processing Fees	\$4,385.72
6051	Meals Per Diem	\$8,971.00
6052	Travel Meals	\$214.31
6053	Airfare	\$3,774.96
6054	Hotels	\$10,584.68

Account Number	Account Name	Amount
6055	Ground Transportation	\$14,648.43
6056	Parking	\$24.00
6057	Mileage Reimbursement	\$15,487.59
6058	Travel Reimbursement - General	\$1,526.98
6059	Travel Reimbursement - Events	\$1,705.27
6060	Board/Leadership Team	\$5,207.82
6010	Accounting Fees	\$32,820.50
6011	Government Fees & Taxes	\$1,808.54
6012	Legal Fees	\$1,440.00
6020	Consulting Fees	\$4,310.83
6021	Dues & Subscriptions	\$412.90
6025	Repairs & Maintenance	\$98.33
6030	Banking Fees	\$8,580.50
6035	Equipment - Experiences	\$621.94
6040	Office Supplies	\$840.28
6070	Headquarters	\$1,588.39
6075	Rent for Office Space	\$11,000.00
6080	Technology and Website expenses	\$24,743.73
6085	Utilities & Phone	\$1,021.67
6090	Other Administrative Expenses	\$179.68
7000	Insurance	\$14,820.82
7050	Battlefield Coaching Payments	\$1,716.00
8010	Amortization	\$600.00
8090	Other Expenses	-\$17.00
Total Expense		\$1,218,496.55
Net Income (Loss)		-\$24,818.21