



Tip of the Spear Ministries
Income Statement
for the period of 01/01/2024 to 12/31/2024

Account Number	Account Name	Amount
Income		
4010	Contributions Income	\$351,132.30
4030	Qualified Sponsorship from Businesses	\$149,780.78
4040	Contributions in Kind	\$12,438.26
4910	Interest Earned	\$1.69
4911	Credit Card Rebates	\$114.23
4920	Investment gain/loss	\$669.36
4930	Dividend Income	\$8,754.43
4990	Misc. Revenue	\$150.64
4121	Raffle and Auction	\$880.00
4160	Experiences Revenue	\$85,616.87
4210	Apparel	\$156,111.05
4440	Rental Income	\$1,750.00
4510	Refunds for returns to merchants	\$1,132.69
4610	Podcast Advertising Revenue	\$3,800.00
Total Income		<hr/> \$772,332.30
Expense		
5020	Workout Equipment	\$1,892.83
5030	Start-up	\$640.62
5040	CTF/Patch Cadre	\$8,182.50
5050	Trailer	\$12,519.65
5090	Other Tribe Expenses	\$1,771.81
5110	Marketing	\$31,498.72
5125	Marketing at Events	\$36,421.62
5130	Tribe Supplies	\$3,219.55
5137	Podcast equipment purchases	\$2,737.19
5150	Merchandise	\$2,082.03
5160	Shipping	\$5,984.73
5170	Donations/gifts	\$3,775.99
5180	Donor expenses	\$4,651.52
5190	Other Promotional/Marketing Expenses	\$283.00
5195	Men's Alliance cards	\$587.43
5205	Cost of Goods Sold - Merchandise	\$209,492.14
5290	Other Merchandise Purchases for Sale	\$150.64
5295	Sales Tax	\$4,336.79
5115	Ignite Conference	\$860.38
5310	Venue	\$18,654.84
5320	Food and Beverages	\$10,010.04
5330	Event Supplies	\$35,692.52
5331	Experience Mgt Fees	\$7,500.00
5390	Other Event Expenses	\$17,963.83
5410	Podcast Production	\$12,830.00
6000	Payroll	\$114,977.81
6001	Payroll Taxes	\$10,310.76

Account Number	Account Name	Amount
6051	Meals Per Diem	\$1,400.00
6053	Airfare	\$1,249.39
6054	Hotels	\$740.13
6055	Ground Transportation	\$1,478.65
6056	Parking	\$57.00
6057	Mileage Reimbursement	\$2,765.52
6058	Travel Reimbursement - General	\$7,968.17
6059	Travel Reimbursement - Events	\$6,723.98
6060	Board/Leadership Team	\$4,180.28
6010	Accounting Fees	\$3,550.00
6011	Government Fees	\$1,136.95
6015	Dues & Subscriptions	\$2,378.56
6020	Legal/Consulting Fees	\$5,500.00
6025	Repairs & Maintenance	\$943.00
6030	Banking Fees	\$4,040.61
6035	Equipment - Experiences	\$15,473.56
6040	Office Supplies	\$22,515.87
6045	Mailing & Postage	\$7,654.20
6070	Headquarters	\$505.73
6075	Rent for Office Space	\$12,000.00
6080	Technology and Website expenses	\$9,705.68
6085	Utilities & Phone	\$740.91
6090	Other Administrative Expenses	\$326.76
7000	Insurance	\$7,675.15
8090	Other Expenses	\$1,780.31
Total Expense		\$681,519.35
Net Income (Loss)		\$90,812.95